

Law on Official Statistics, "Official Gazette of the RS', No 104/2009

Code of survey: 0 2 1 0 4 0

INNOVATION ACTIVITIES OF ENTERPRISES 2018 - 2020

The obligations to provide data for statistical purposes are stipulated in Article 26, and penalty provisions for cases of non-response providing incomplete and erroneous data are stipulated in Article 52, of the Law on Official Statistics (Official Gazette of RS, No 104/2009). The data shall be used for statistical purposes only and shall not be published as individual data. All data are subject to professional confidentiality.

This questionnaire can be filled in electronically. The electronic form is available at: <u>pod2.stat.gov.rs/unos</u> or <u>www.stat.gov.rs</u> (part Surveys) or <u>www.euprava.gov.rs</u>.

This statistical survey collects data on innovative activities of enterprises in the period 2016-2018 years. <u>The questionnaire is</u> <u>designed for the director / owner / manager / manager of the organizational unit for development</u>, since most of the questions relate to the business policy of a enterprise.

Innovation is the application of new or significantly improved goods or services, marketing or organizational methods, or a new process in the business, organization of work or relations between business entities and the environment. (OECD, Oslo manual, 2005)

Innovative activities include product and process innovations, innovations in the organization of enterprises and innovation in marketing. Most issues relate to new or significantly enhanced products and/or services, or to the application of new or significantly improved processes, logistics, and distribution methods.

A enterprise with innovative activities, as well as one without them, should answer to all questions.

Note: If there are no reliable data, the estimated values should be given in response to specific questions, but it should be indicated that this is an estimation.

The completed questionnaire shall be submitted to the competent statistical office by 30 September 2021.

1 ENTERPRISE IDENTIFICATION

Registration number from the register of business entities		
Address		
Municipality/cit		
Street and numb	r	
Phone	E-mail	
Main activity		
Year of estabilishment		

If your enterprise is part of an enterprise group:

* Please answer all further questions about your enterprise only for its own activities in Republic of Serbia.

*Exclude the activities of all subsidiaries or parent enterprises.

Form INOV

2. Strategies and Business Environment

2.1. During the three years 2018 to 2020, <u>how important were the following strategies</u> to the economic performance of your enterprise?

	Degree of importance			•
	High	Medium	Low	Not important
	3	2	1	0
Focus on improving your existing goods or services				
Focus on introducing new goods or services				
Focus on <u>low-price</u> (price leadership)				
Focus on <u>high-quality</u> (quality leadership)				
Focus on a broad range of goods or services				
Focus on one or a small number of key goods or services				
Focus on satisfying established customer groups				
Focus on reaching out to new customer groups				
Focus on standardised goods or services				
Focus on customer-specific solutions				

2.2. During the three years 2018 to 2020, to what extent do the following characteristics describe the <u>conditions faced by your enterprise</u> ?

	Applies fully	Applies somewhat	Applies very little	Applies not at all
	3	2	1	0
Goods or services become outdated quickly				
Future technological developments are difficult to predict				
Competitor goods or services are easily substituted with those of your enterprise				
Entry of new competitors leads to a major threat of your enterprises' market position				
Competitor's actions are difficult to predict				
Changes in demand are difficult to predict				
Strong competition from abroad				
Price increases lead to loss of clients				

2.3. During the three years from 2018 to 2020, <u>did your enterprise offer any of the follow</u> services to meet user requirements?		
A user can be an end customer or an enterprise which uses a product as an intern	nediate produci	<u>.</u>
	Yes	No
	1	0
<u>Goods or services co-created* with users, i.e. the user had an active role in the creation of the idea, design and development of the product (co-creation)</u>		
Goods or services designed and developed* specifically to meet the needs of particular users (customisation).		
(This excludes mass customisation, i.e. customised versions of standard products)		
Standardised goods or services offered to different users in the same way.		
(This includes mass customisation.)		
* <u>A difference between customisation and co-creation is that for 'customisation' the enterprise designe</u> alone, whereas for 'co-creation' the enterprise designed and developed the product together with the u	<u>d and developed</u> Iser**.	I the product
2.4. During the three years 2018 to 2020, did your enterprise:		
	Yes	No
	1	0
Apply for a patent		
Register an industrial design right		
Register a trademark		
<u>Claim a copyright</u>		
Use trade secrets		
Use trade secrets 2.5. During the three years 2018 to 2020, did your enterprise:		
	Yes	No
	Yes 1	No
2.5. During the three years 2018 to 2020, did your enterprise:		

Г

2.6. During the three years 2018 to 2020, did your enterprise <u>pur</u>	rchase or li	cense-in pate		er IPRs? all that apply		
Yes 1 <u>If "Yes",</u> 1 <u>from:</u> <u>Business enterprises or in</u>	ndividuals					
No 0 Public research organisat education institutions	ions, univer	sities or other	<u>higher</u>			
2.7. During the three years 2018 to 2020, did your enterprise purchase machinery, equipment or software based on:						
<u>The same</u> or improved technology used in your enterprise before <u>New</u> technology that was not used in your enterprise before			Yes 1	No 0		
			2.8. During 2018 to 2020, how important were <u>the following factors related to climate change</u> for your business?			
	ors related	to climate ch	<u>ange</u> for yc	bur		
	ors related	<u>to climate ch</u> Degree of i				
	High					
	High	Degree of i	mportance	Not relevant		
business?	High	Degree of i	mportance	Not relevant		
business? <u>Government policies or measures related to climate change</u> <u>Increasing customer demand</u> for products that help mitigate or	High	Degree of i	mportance	Not relevant		

3. Innovation

A product innovation is a new or improved good or service that differs significantly from the fir services and has been introduced on the market.	m's previous goods or
Include: ✓ significant changes to the design of a good, ✓ digital goods or services	
Exclude: ✓ The simple re-sale of new goods and changes of a solely aesthetic nature	
3.1. During the three years 2018 to 2020, did your enterprise introduce any:	
New or improved goods	Yes No 1 0
New or improved services	
If 'no' to all options go to question 3.5 Otherwise go to question 3.2	
 3.2. In the three years 2018 to 2020, <u>did your enterprise introduce any new or improved services</u>) that were: Not previously offered by any of your competitors? Identical or very similar to products already offered by your competitors? 	Yes No 1 0
3.3. Using the definitions above, please estimate the percent of your enterprise's total t	turnover in 2020 from:
Products introduced during the three years% 2018 to 2020 <u>that were not previously offered</u> by any of your competitors% Products introduced during the three years%% <u>New products / s</u> 2018 to 2020 that were <u>identical or very</u> <u>similar to products already offered</u> by your competitors% <u>Products that were unchanged</u> or only marginally modified during the three years 2018 to 2020% (include the resale of new products purchased from other enterprises)	<u>services</u>
Total turnover in 2020 1 0 0 %	

3.4. <u>Who developed</u> these product innovations?	Tick	all that apply
Your enterprise by itself		
Your enterprise together with other enterprises or organisations*		
Your enterprise by adapting or modifying products originally developed by other enterprises or organisations*		
Other enterprises or organisations*		
* Include independent enterprises plus other parts of your enterprise group (subsidiaries, sister office, etc.). Organisations include universities, research institutes, non-profits, etc.	r enterprises	, head
A business process innovation is a new or improved business process for one or more busin significantly from the firm's previous business processes and which has been brought into use I		is that differs
3.5. During the three years 2018 to 2020, did your enterprise introduce any of the followi improved business processes that differ significantly from your previous business		
-	Yes 1	No 0
Methods for producing or developing goods or providing services		
Logistics, delivery or distribution methods		
Methods for information processing or communication		
Methods for accounting or other administrative operations		
Business practices for organising procedures or external relations		
Methods of organising work responsibility, decision making or human resource management		
Marketing methods for promotion, packaging, pricing, product placement or after sales services		

3.6. Who developed these business process innovations?	Tick	all that apply
Your enterprise by itself		
Your enterprise together with other enterprises or organisations		
Your enterprise by adapting or modifying processes originally developed by other enterprises o organisations	r	
Other enterprises or organisations		
'Innovation activity' includes all developmental, financial and commercial activities, undertaken b intended to result in an innovation.	y a firm, wh	ich are
Research and Development (R&D) comprises creative and systematic work undertaken in order knowledge – including knowledge of humankind, culture and society – and to devise new applicati knowledge.		
3.7. During the three years 2018 to 2020, did your enterprise have any of the following typ activities?	pes of inno	vation
_	Yes	No
Research and Development (R&D):	1	0
In-house research and development (R&D) activities		
if 'yes' did your enterprise perform in-house R&D during the three years 2018 to	o 2020:	
Continuously (your enterprise had permanent R&D staff)		
Occasionally (as needed only)		
<u>Contract-out R&D</u> to other enterprises (include enterprises in your own group or to public or private research organisations)		
Ongoing innovation activities at the end of 2020		
Abandoned or suspended innovation activities		
Completed innovation activities that have not lead to an innovation		
If 'no' to all options in questions 3.1, 3.5, and 3.7, go to question 3.9 Otherwise, go to question 3.8.		

3.8. How much did your enterprise spend on innovation and research and development (R&D) in 2020?

- Please note that question 3.8. refers, exceptionally, <u>only to the year 2020</u>, not the three year period 2018 to 2020.
- Please tick 'none' for all categories if enterprise did not have any expenditure on innovation and/or R&D in 2020.

Expenditures on innovation and R&D in 2020	<u>Please estimate</u> if you lack precise accounting data	Please tick if there were no such expenditures in 2020
<u>R&D performed in-house</u> (Include current expenditures including labour costs and capital expenditures (buildings, machinery, equipment, software etc.) specifically for R&D)	,, RSD	none
R&D contracted out to others (including enterprises in own enterprise group)	,, RSD	none
All other innovation expenditures* (i.e. excluding R&D) Of which:	,, RSD	none
Own personnel working on innovation	,, RSD	none
Services, materials, supplies purchased from others for innovation	,,, RSD	none
<u>Capital goods</u> for innovation (acquisition of machinery, equipment, software, IPRs, buildings etc.)	,, RSD	none
* Include:		

- Acquisition of machinery equipment, software, IPRs or buildings for innovation activities other than R&D

- Acquisition of external knowledge for innovation activities other than R&D (e.g. patents, licenses, trademarks)

- Product design, service design, preparation of production / distribution for innovation activities other than R&D

- Training and professional development for innovation activities other than R&D (e.g. employee training or continued education)

- Marketing of innovations (marketing activities directly related to innovations, including market research)

3.9. During the three years from 2018 to 2020, did your enterprise try to obtain the following types of funding?

	Try to obtain funding			funding, was th used for R&D or	orise obtained is partly or fully other innovation ities?
	Yes, successfully obtained some funding of this type	Tried, but not successfully	No	Yes1	0 No
Equity finance Debt finance					

3.10. During the three years from 2018 to 2020, did your enter the following levels of government?	prise receive	any public fi	inancial sup	port from	
	via grants, subsidised		of this used for R&D or other innovation activities		
	Yes	No	Yes	No	
	1	0	1	0	
Local or regional authorities					
National government					
EU Horizon 2020 Programme for Research and Innovation					
Other financial support from a European Union institution					
3.11. During the three years from 2018 to 2020, did your enterp following purposes?	orise use <u>tax</u>	incentives o	allowances	for the	
			Yes 1	No	
Tax credits or allowances for R&D or other innovation activities					
Tax credits or allowances for all other types of activities					
3.12. During the three years 2018 to 2020, <u>did your enterprise organisations</u>? Co-operation is active participation with other enterprises or organisation	s. Partners do r	ot need to com		efit. Exclude	
pure contracting out of work with no	active co-opera	ation			
			Yes	No	
			1	0	
a) On R&D					
b) On other innovation activities (excluding R&D)					
c) On any other business activities					
If 'yes' to either option a) or b), g Otherwise go to guest		n 3.13			

3.13. Please indicate the type of innovation co-operation partner by location Tick all that apply				
Type of co-operation partner	Republic of Serbia	Other EU* or EFTA**	All other countries	
Business enterprises <u>outside your</u> enterprise group				
<u>Consultants, commercial labs, or</u> private research institutes				
<u>Suppliers of equipment, materials,</u> components or software				
Enterprises that are your clients or customers				
Enterprises that are your competitors				
Other enterprises				
Enterprises within your enterprise group				
Universities or other higher education institutions				
Government or public research institutes				
<u>Clients or customers from the public</u> sector				
Non-profit organisations				
 * The Member States of the European Union (EU) are: Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Italy, Ireland, Latvia, Lithuania, Luxembourg, Malta, the Netherlands, Poland, Portugal, Romania, Slovenia, Slovakia, Spain, and Sweden. ** Iceland, Liechtenstein, Norway, Switzerland. 				
3.14. During the three years 2018 to 2020 activities in any of the ways shown		ation affected your ente	rprises' innovation	
	Initiated or facilitated	Prevented, hampered or increased costs of	Had no effect /not	
Type of legislation or regulation	innovation activities	innovation activities	relevant	
	Α	В	С	
Product safety, consumer protection				
Environmental				
Intellectual property				
Тах				
Employment, worker safety or social affairs				
Data Protection Regulation				

3.15. During the three years 2018 to 2020, how important were the following factors in hampering your enterprises' decision to start innovation activities*, or its execution of innovation activities?

		Degree of i	mportance	
	High	Medium	Low	Not a constraint
	3	2	1	0
Lack of internal finance for innovation				
Lack of credit or private equity				
Difficulties in obtaining public grants or subsidies				
Costs too high				
Lack of skilled employees within your enterprise				
Lack of collaboration partners				
Lack of access to external knowledge				
Uncertain market demand for your ideas				
Too much competition in your market				
Different priorities within your enterprise				
* Any activity on new or improved products or processes, including ongoing or abandoned activities.				

Innovations with environmental benefits

- An innovation with environmental benefits is a new or improved product or business process of an enterprise that generates positive or lower negative environmental impacts, compared to the enterprise's previous or processes, and that has been made available to potential users or brought into use. The environmental benefit can be the primary objective of the innovation or a by-product of other objectives.
- The environmental benefits of an innovation can occur during the production of a good or service, or during its consumption or use by the end user of a product. The end user can be an individual, another enterprise, the government, etc.

3.16. During the three years 2018 to 2020, did your enterprise introduce innovations with any of the following environmental benefits, and, if yes, was their contribution to environmental protection rather significant or insignificant?

Environmental benefits obtained within your enterprise	Yes, significant	Yes, but insignificant	No	
Reduced material or water use per unit of output				
Reduced energy use or CO2 'footprint' (i.e. reduced total CO2 emission)				
Reduced soil, noise, water or air pollution				
Replaced a share of materials with less polluting or hazardous substitutes				
Replaced a share of fossil energy with renewable energy sources				
Recycled waste, water, or materials for own use or sale				
Environmental benefits obtained during the consumption or use of a good or service by the end user				
Reduced energy use or CO2 'footprint'				
Reduced air, water, soil or noise pollution				
Facilitated recycling of product after use				
Extended product life through longer-lasting, more durable products				
If no to all options, go to section 4. Otherwise go to question 3.17				

3.17. During 2018 to 2020, how important were the following factors in driving your enterprise's decisions to introduce innovations with environmental benefits?

-		Degree of in	nportance	1
-	High	Medium	Low	Not relevant
	3	2	1	0
Existing environmental regulations				
Existing environmental taxes, charges or fees				
Environmental regulations or taxes expected in the future				
Government grants, subsidies or other financial incentives for environmental innovations				
Current or expected market demand for environmental innovations				
Improving your enterprise's reputation				
Voluntary actions or initiatives for environmental good practice within your sector				
High cost of energy, water or materials				
Need to meet requirements for public procurement contracts				

4. BASIC INFORMATION ON YOUR ENTERPRISE

4.1. What was the average number of persons en	mployed* by your enterprise in 2018 and 2020?
* Total number of persons (headcount) who work in the enunit and unpaid family workers), as well as persons w representatives, delivery personnel, repair and mainter	2018. 2020.
4.2. Approximately what percentage of the perso	ons employed in your enterprise in 2020 had a tertiary degree? Tick only one
0%	
1%4%	
5%–9%	
10%–24%	
25%–49%	
50%-74%	
75% or more	
4.3. What was your enterprise's total turnover in	2018 and 2020?
2018.	2020.
4.4. Approximately, what was the percentage of t	turnover in 2020 from:
Customers located in your country	<u> % </u>
Customers located in other EU* and EFTA** countries	%
Customers located in countries not included above	%
Total	1 0 0 %

4.5. How much did your enterprise spend in 2020 on the following items?

	Total expe	nditure in 2020.	
	Please estimate if you lack precise accounting data	Please tick, if there were no such expenditures in 2020	
Acquisition of machinery, equipment, buildings and other tangible assets	,, RSD	none	
Marketing, brand building, advertising (include in-house costs and purchased services)	,, RSD	none	
Training own staff (include all in-house costs including wages and salaries of staff while being trained, and costs of purchased services from others)	,,, RSD	none	
Product design (include in-house costs and purchased services)	,, RSD	none	
Software development, database work and data analysis (include in- house costs and purchased services)	,, RSD	none	
Registering, filing and monitoring own Intellectual Property Rights (IPRs) and purchasing or licensing IPRs from others	,, RSD	none	
4.6. In 2020, was your enterprise part of:			
a) An enterprise group with the head office located in Republic of Serbia	1	Yes No 1 0	
Are all of the enterprises of that group located in your country			
b) An enterprise group with the head office located abroad			
If yes : Country in which head office is located:			
If yes to a or b, go to question 4.7. Otherw	ise go to section 5.		

4.7. During the three years from 2018 to 2020, did your enterprise engage in any of the following activities with one or more enterprises of your enterprise group?

Inflows from other enterprises in your group: Receiving technical knowledge Receiving financial resources Receiving personnel In-sourcing of business activities Outflows to other enterprises in your group: Transferring technical knowledge Transferring financial resources	Other enterprise in your country	Other enterprise abroad	No
Receiving financial resources Receiving personnel <i>In-sourcing</i> of business activities Outflows to other enterprises in your group: Transferring technical knowledge			
Receiving personnel In-sourcing of business activities Outflows to other enterprises in your group: Transferring technical knowledge	·		
In-sourcing of business activities Outflows to other enterprises in your group: Transferring technical knowledge			
Outflows to other enterprises in your group: Transferring technical knowledge			
Transferring technical knowledge			
			l
Transferring financial resources			
Transferring personnel			
<i>Out-sourcing</i> of business activities			
4.8. During the three years from 2018 to 2020, did your enterprise try to obtain funding in the form of intra- group loans? If funding was obtained successfully, was this funding used for R&D or other innovation activities?			
Try to obtain intra-group loansIf your enterprise obtained funding in the form of intra-group loans, was this partly or fully used for R&D or other innovation activities?			
Yes, successfully obtained some funding Tried, but not successful No of this type	Yes	No	

5. CORONA PANDEMIC

5.1. How has the Corona virus pandemic affected your enterprise's turnover in 2020?	
a) Turnover decreased For approx.	
b) Turnover stayed the same	
c) Turnover increased For approx.	
5.2. Did your enterprise use the short-time allowance scheme in 2020?	
 ☐ Yes 1 → To what extent* did the total hours worked in your enterprise decrease during the entire year 2020 as a result of short-time work? * Share of omitted hours worked due to short-time work as a percentage of regular working hours in 2020. ☐ No 2 	<u>%</u>
5.3. How has the Corona virus pandemic affected the number of employees in your enterprise in 2	2020?
a) Number of employees For approx.	
b) Number of employees stayed the same	
c) Number of empolyess For approx. %	
5.4. Did your enterprise receive public financial Corona support in 2020?	
Yes 1 Financial Corona support: Tax assistances (deferral), financial support for start-ups and self-employing public financial help related to Corona. No 2	bloyed, other
5.5. What is the impact of the Corona virus pandemic on your enterprise's costs for innovation ac 2020?	ctivities in
a) Costs for innovation activities decreased For approx.	%
b) Costs for innovation activities stayed the same	
c) Costs for innovation activities increased For approx. d) There were no innovation activities in the enterprise Image: Contemportal contemportemportal contemportemportal contemportal contemportal contemporta	<u>%</u>

5.6. Did your enterprise use any of the following measures to react on the Corona Pandemic, and were these measures temporary or permanent in nature?

	Yes, temporarily	Yes, permanently	No
	1	2	3
Reducing internal cost of production/service delivery			
Reorganising supply to increase robustness of supply chains			
Reorganising sales towards domestic customers			
Developing new market segments or customer groups			
Increasing digital offers and digital distribution channels			
Increasing <u>digitalisation with the enterprise</u> (e.g. telework, digital communication)			
Introducing <u>new products</u> or <u>services</u>			
Stopping to offer certain products or services			
5.7. Did any of the following changes to the innovation activities of your enterprise occur in 2020 as a result of the Corona Pandemic?			

	Yes	No
	1	2
Resigning from any innovation activities		
Stopping some innovation activities		
Reducing cooperation with others in the context of innovation activities		
Increasing the running time of innovation activities		
Shifting planned innovation activities to more favourable times		
Starting additional innovation activities aiming at new or improved products or services		
Starting additional innovation activities aiming at new or improved processes		

Notes for the expenditure questions 3.7, 3.8 and 4.5

Questions 3.7. and 3.8.

Research and Development (R&D)

R&D comprise creative and systematic work undertaken in order to increase the stock of knowledge – including knowledge of humankind, culture and society – and to devise new applications of available knowledge.

Performed in-house:

R&D undertaken by your enterprise to create new knowledge or solve scientific or technical problems.

Include current expenditures including labour costs and capital expenditures on buildings and equipment specifically for R&D)

R&D contracted out: Your enterprise contracted-out R&D to other enterprises (include enterprises in your own group) or to public or private research organisations.

Other innovation expenditure

All other activities related to the development of new or significantly improved products and processes.

Question 4.5.

Machinery, Equipment and Buildings

Expenditures for purchasing physical capital goods (land and buildings, machinery and instruments, transport equipment and other equipment) and current costs for lease of tangible assets.

Exclude leasing costs for other capital goods (not contributing to asset creation).

Marketing and Branding

Internal or external work intended to enhance reputation or brand values, either of the business as a whole or individual goods or service lines, as well as to support the market placement of new goods and services. For example: market research, market tests, development of marketing strategies and methods, product launches, promotional campaigns, 'rebranding' of business, development of promotional materials, etc.

Include: (a) staff costs of all staff involved (b) associated costs, including office facilities, overheads and materials but not capital items; (c) external costs of advertising and marketing campaigns to agencies, media organisations, trade fairs, suppliers of marketing databases, etc.

Staff Training

Activities to training the skills and teaching of knowledge related to the specific activities of the firm, including on-the-job training and job-related education at training and education institutions. For example, training on IT systems, new production equipment, ISO accreditation, skills development, etc..

Include: (a) staff costs of trainers, including development and delivery of training; (b) travel and subsistence payments; (c) associated costs, including providing facilities, overheads and materials but not capital items; (d) training provided by external suppliers, whether provided on-site or elsewhere; (e) levy payments for training organisations; (f) the cost of staff time whilst being trained and therefore absent from work and on-the-job training.

Product design

The design of goods or services to develop a new or modified form, appearance or function for goods or services. Design involves a series of iterative steps to create functional products. Product design activities may also include involving potential users in the design process, pilot testing, and post-implementation studies to identify or solve problems with a design.

Include: (a) staff costs of all staff involved, e.g. graphic designers, product designers, architects, design engineers, etc.; (b) associated costs, including office facilities, overheads and materials used for these design activities but not capital goods. Estimates based on proportions of staff time are acceptable.

Exclude (a) costs of design embedded in other items of current or capital expenditure (b) design of scientific prototypes (part of R&D), design of software and other engineering activities (civil engineering, chemical engineering, mechanical engineering, electrical engineering).

Software and databases

Purchase of external software and development of software in-house. For example, operating systems, general purpose office applications (e.g. word processing), special purpose applications (e.g. financial accounting systems, databases, production control systems), etc.

Include: (a) staff costs of all staff involved, excluding contractors; (b) associated costs, including office facilities, overheads and materials used for but not capital items; (c) off-the-shelf software; software licenses and license renewals; generic and bespoke software.

Exclude: (a) software embedded in other items of current or capital expenditure, e.g. software pre-installed on IT hardware; (b) software development conducted as part of R&D.

Intellectual Property Rights (IPR)

Administrative and legal costs incurring to apply or register, document, manage, monitor, trade and enforce own intellectual property rights (IPRs). And expenditures made to acquire others' intellectual property (patents, industrial designs, etc.) through purchase or licensing.

Notes:	
Completed by	Head officer
Name	Name
Phone number:	
E-mail:	

Date: _____ 2021